

SUCCESS STORY



CUSTOMER:
Software of Excellence



INDUSTRY:
Information Media and Telecommunications



LOCATION:
Auckland



PRODUCT:
Sage 300 ERP

“I had used Sage 300 ERP at another business and knew in advance that the product was capable of handling the job. We needed a system to manage the operation as a global business. Deadlines are tight and we needed speed and efficiency.”

BRYCE DONNELL – CFO, SOFTWARE OF EXCELLENCE

THE CHALLENGE

The company has seen rapid growth, with operations springing up in countries around the world.

But growth has led to complexity, and the old accounting system was unable to handle the intricacies of multi-branch, multi-currency operations. That’s why they turned to Enabling and its Sage 300 ERP solution for help.

With five separate companies Software of Excellence needed a system to manage the operation as a global business. The system needed to work within their monthly reporting framework with all management accounts done within five days of the end of the month.

These tight deadlines meant speed and efficiency were important requirements. They also needed to configure the system to handle the local currency and tax issues in each of the different countries even though all the financials for the combined operation is done at their central office in Auckland.

ABOUT SOFTWARE OF EXCELLENCE

NZX listed Software of Excellence (SOE) has a fast-tracking business in developing software for the international dental market.

It is the leading provider of software to dental schools in the United States, and to the dental profession in the United Kingdom and in New Zealand; it is also well established in Australia, and has customers in Singapore, Hong Kong, Brunei, Chile, Kuwait, The UAE and Belgium.

ABOUT ENABLING

Enabling is the recognised leader in the provision and support of business management applications throughout New Zealand, especially in the areas of technical and development expertise, solution design and long-term customer service. With offices in Auckland, Wellington and Dunedin, we have both strength in numbers and depth of expertise to support organisations of all sizes with a multitude of requirement.

ABOUT SAGE

Sage is a global provider of end-to-end business management solutions covering areas including accounting, supply chain, point of sale, EDI, web store, manufacturing, construction, property management, business intelligence, CRM and hosting services.

The offering meets the unique requirements of mid-market Australian and New Zealand businesses. Sage's solutions cover a wide range of business disciplines to enhance a customer's competitive edge and provide seamless integration across its internationally recognised and award-winning solutions.

In addition, these solutions are designed to be comprehensive, scalable and cost-effective, ensuring that as a customer's business grows or needs change, so do the solutions.

SOFTWARE CHOICES

- Sage 300 ERP

SOLUTION

The Sage 300 ERP system was installed over a period of several months from a clean slate – data from the previous system was not imported. The system went live three years ago, including modules for General Ledger, Accounts Payable, Accounts Receivable, Order Entry, Quick Cost, Consolidation and the "Budget Buddy" utility.

The original system had only 3 companies. Since then, the operation has grown to include five companies. Adding new companies and expanding the system has been simple and straightforward.

RESULT

As a growing software business, the rate of change at Software of Excellence has been extraordinary. Over the past three years, companies have been added, parts of the business have been consolidated, and operations have been transformed. And, throughout this period, Sage 300 ERP has continued to perform and meet growing demands, continuing to provide benefits such as:

- Reducing the job of consolidating financial statements from three days to one hour
- Simplification of adding new companies and expanding the system
- Improved speed in producing financial statements.

"Enabling allows us to become more efficient in areas of the business that are so unpredictable, saving us crucial time and money... When the system was in place, it reduced the job of consolidating financial statements from three days to a single hour. The need for getting financial statements out on time is critical, and we would be unable to meet our deadlines with a more cumbersome system."

BRYCE DONNELL – CFO, SOFTWARE OF EXCELLENCE

Get in touch today:

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