

SUCCESS STORY



CUSTOMER:
4RF Communications Ltd



INDUSTRY:
Information Media and Telecommunications



LOCATION:
Wellington



PRODUCT:
Sage 300 ERP

“4RF has sales staff all over the world; we needed a system that’s available worldwide 24 hours a day. Enabling is helping with the challenges this brings.”

DANIEL BOWBYES – IT MANAGER, 4RF COMMUNICATIONS LIMITED

THE CHALLENGE

Within two years the company had managed to capture a significant share of their target market and had rapidly expanded their business. Their success however caused several major problems in their day to day operations. The expansion of 4RF’s business operations resulted in a rapid increase in staff from 16 to 48 which put huge pressure on their accounting software infrastructure.

Problems initially surfaced when additional staff in new site locations could access the core database due to time zone restrictions. 4RF also needed a fully- integrated multi-currency system which could be seamlessly expanded to support the business’ growing financial requirements.

Issues such as the co-ordination of manufacturing aspects, the constant turnover of stock on hand, the need to plan for stock requirements, and the ability to schedule work for on-time delivery showed that their accounting systems, which had been adequate at the start-up phase, were not going to cope. 4RF decided that an upgrade was required and actively sought proposals from available accounting software providers.

ABOUT 4RF LTD

Launched in 2003, 4RF Communications aimed to provide wireless communication solutions that would enable end-users to bypass the constraints of existing wired networks by providing high performance wireless microwave radio point-to-point systems. 4RF achieved this – delivering more data in the finite and expansive frequency resources, transporting voice, data, Internet, LAN and multimedia more economically.

ABOUT ENABLING

Enabling is the recognised leader in the provision and support of business management applications throughout New Zealand, especially in the areas of technical and development expertise, solution design and long- term customer service. With offices in Auckland, Wellington and Dunedin, we have both strength in numbers and depth of expertise to support organisations of all sizes with a multitude of requirement.

ABOUT SAGE

Sage is a global provider of end-to-end business management solutions covering areas including accounting, supply chain, point of sale, EDI, web store, manufacturing, construction, property management, business intelligence, CRM and hosting services.

The offering meets the unique requirements of mid-market Australian and New Zealand businesses. Sage's solutions cover a wide range of business disciplines to enhance a customer's competitive edge and provide seamless integration across its internationally recognised and award-winning solutions.

In addition, these solutions are designed to be comprehensive, scalable and cost-effective, ensuring that as a customer's business grows or needs change, so do the solutions.

SOFTWARE CHOICES

- Sage 300 ERP

SOLUTION

The system chosen was the latest version of Sage 300 ERP which was provided and implemented by Enabling. Sage 300 ERP had the capability to cover the new demands on the company as well as the ability to adapt to a changing work environment. Modules of new system included General Ledger, Accounts Payable, Accounts Receivable, Order Entry, Quick Cost as well as providing multi-currency functionality.

The new system gave all required staff access to the core database over an extranet, which made the system available worldwide 24 hours a day. Sage 300 ERP also had the ability to have additional concurrent users added to the system whenever personnel increased.

Implementation of the new system was very straightforward as the existing software was an earlier version of the Sage 300 ERP general ledger. The database was imported allowing an easy transition for the 4RF accounting team.

RESULT

4RF can now expand their system to cover new demands as they arise, and are moving to Sage 300 ERP web interfaces for all staff. This will enable them to access most their core systems over their extranet. 4RF have also achieved their goal of having a fully web-enabled financial system which allows its staff to access it from anywhere in the world. The accounting system is now available to as many users as required and can expand with the growth of the company.

"The flexible project plans that Enabling has readily available make it very easy as a partner to understand from the beginning of an implementation phase what will be happening and what will be required along the way."

DANIEL BOWBYES – IT MANAGER, 4RF COMMUNICATIONS LIMITED

Get in touch today:

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